

IABTI REGIONS 4 & 5
Camelback Resort, Tannersville, PA
EXHIBITOR'S INFORMATION SHEET

REGISTRATION

- To register for the conference, use the EXHIBITOR REGISTRATION form posted on the IABTI website. The PREPAID registration fee for one representative is \$450.00. Additional representatives are \$150.00 each.
- Registration includes one skirted table in an 8 ft. space, 2 chairs, and clean up. (Please specify if you prefer open space only.) Registration includes breakfast, lunch, breaks, and hospitality for one individual each day you are exhibiting at the In-Service Training and our banquet on the Thursday night of the conference. **Limited space available**
- If you are unable to attend the conference but would like to have your literature included at time of delegate registration, ***See registration page 3 for Sponsorship Opportunities***

UTILITIES

Exhibitors are encouraged to bring their own extension cords and tape. If you do not have an extension cord, you may order one from the hotel for a small fee upon arrival. Special requests/needs for utilities should be arranged directly with hotel, it is highly recommended you arrange any specific needs with the hotel.

SHIPPING and PACKAGES

If group will be shipping packages to the Hotel, Group must notify Hotel at least one week in advance. Each package sent to hotel must include the of name of Group, the date of the Event and the number of items contained in the package. Each package should arrive no earlier than three (3) days before the date of the Event. Hotel shall have no liability for the delivery, security, or condition of the packages. Packages should be sent with attention to Group Sales – Nicole Pesota with the event name. For all shipments to the resort address is 193 Resort Drive, Tannersville, PA 18372. For all shipments requiring forklift please contact Nicole Pesota (570-629-1665, ext. 5862) in GROUP SALES to sort out where these items can be shipped to and how to handle. Shipments requiring forklift cannot be guaranteed accommodation by the hotel.

Signs and Displays/Use of Hotel's Name

Group shall not display signs in hotel or use the name or logo of the hotel or any franchisor of Hotel in any promotional materials without prior written approval of the General Manager of the hotel. Group further agrees that no sign, banner or display shall be affixed to any part of the hotel without the prior written consent of the Hotel. Group will be responsible for the cost of repairing any damages caused to the walls, fixtures or carpet caused by any such sign, banner or display.

In-Service Training Schedule

EXHIBITOR CONFERENCE ITINERARY:

- Monday September 26th:
 - 1330 - 2200 Set up available
 - Your space will be marked in the exhibition hall.

PLEASE E-MAIL ALL EXHIBITOR NAMES IF NOT INCLUDED ON THE REGISTRATION FORM

- Tuesday September 27th:
 - 1100 - 1700 Exhibit Hall open.
 - Exhibitor introductions in general session room will occur shortly before lunch (please limit your introduction to no more than five minutes)
 - 1800 - TBD
- Wednesday September 28th:
 - 1100 -1700 Exhibit Hall open and will be a Dual Track environment.
 - Delegates will have the opportunity to attend a Workshop, Equipment Build and or work with Technology Partners Supplied Equipment for hands on training.
 - 1800 – Technology Partners Social (Exhibit Hall)
 - Break down at conclusion of Social.
- Thursday September 29th:
 - Outdoor Technology Partner Day in AM (weather permitting).
 - Contact John Paletto at echo7ops@gmail.com or (201-341-0349) to express interest in participating and to discuss logistics for any of the itinerary. (NO Live Fire Range Capabilities) Outdoor Hard scape area only.
 - Banquet, Time TBD —Technology Partners welcome!
- Friday September 30th:
 - o Travel out

SPONSORSHIP OPPORTUNITIES

All Sponsorships include the stated donation amount, and any or all the items listed under the Sponsorship category. Since many of the additional items require additional cost, the additional items are at the discretion of the Sponsor and are not required. The IABTI requests that Sponsors make their intentions known regarding additional items at the time of Sponsorship declaration so that, if you are not opting for one of the additional items, we have the opportunity to seek sponsorship for that item(s) from another source.

In-Service Training Event T-Shirt Sponsor – Sponsorships will provide a Logo to be displayed on the T-Shirt. This is limited and will be displayed appropriately at the discretion of the Regional design committee.

Social / Hospitality Sponsor – Sponsorships above \$500.00 are welcomed and appreciated. Any sponsorships received more than \$500 will receive all benefits of the Platinum Sponsorship and will be recognized on the Mobile App and at the designated Social/Hospitality Event.

Platinum Sponsor - \$500.00 Donation

(MOBILE APP SPLASH SCREEN)

- Platinum Sponsors may provide literature and/or donated items for delegates. This item will be distributed to each delegate at registration. Literature and or items must be received at the conference venue at least 3 days prior to the start of the conference. (Please note Attention John Paletto) (Quantity and shipping address will be provided at the time of sponsorship declaration.)
- Platinum Sponsors: In addition, we will try to accommodate special requests, i.e. hospitality, banner-hanging, etc. Contact John Paletto (echo7ops@gmail.com) or 201-341-0349 to discuss.
- Option to provide the conference delegate bags. Bags should include the Sponsor's logo as well as the IABTI logo. IABTI logo artwork will be provided at the time of sponsorship declaration. (Quantity and shipping address will be provided at the time of sponsorship declaration.)

Gold Sponsor - \$400.00 Donation

- Gold Sponsors may provide a piece of literature and/or donated item for the delegate and will be distributed to each delegate at registration. Literature and or items must be received at the conference venue at least 3 days prior to the start of the conference. (Quantity and shipping address will be provided at the time of sponsorship declaration.)

Silver Sponsor - \$300.00 Donation

If you are unable to attend the conference but, would like to have a brochure provided to the delegate at registration, Contact John Paletto (echo7ops@gmail.com) or 201-341-0349 to discuss. (Quantity and shipping address will be provided at the time of sponsorship declaration.)

